

## WORKING WITH YOUR BOARD Strategies for Success

## 1. Are you a CEO?

## 2. If so, longer than 6 years?

# 3. Great relationship with your Chair?





# Strategic Planner Board Director Facilitator Board Chair Chair Finance & Audit CEO Mentor Chris Scott Public Speaker Chief Executive Officer Executive Coach Interim CEO Interim CEO

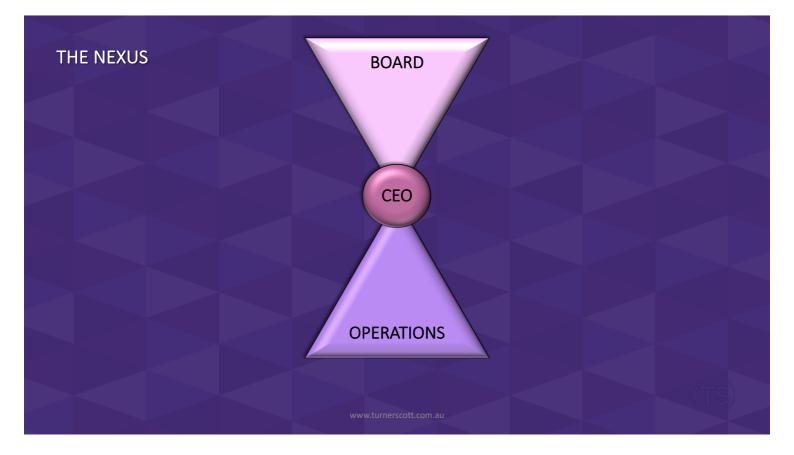


## WHY?

Healthy 'Nexus' to manage the boundaries between the CEO and Board [Chairs]

To maintain positive leadership Autonomy and Good Governance

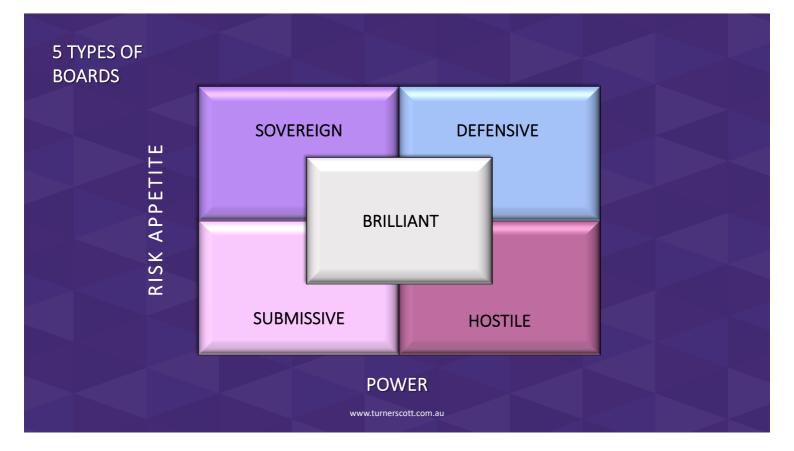








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#### The Bomb:

Inward thinking about self Lacks commitment Little or no direction Too operational Lack expertise Engage in 'Power Plays' Cover-up mistakes 'Back-channelling' – personal attacks thrive Ignores controversial topics Revisits discussion and decisions again and again Is easily distracted





#### **Nexus Point:**

Poor communication A lack of direction Feeling isolated Vulnerable Little trust Defensive





#### **Brilliant Boards:**

Trusting & supportive of each other Highly engaged with clarity of purpose Leveraging off each others skills

Open and regular communication Strong cohesion reducing individualistic behaviour Acknowledging weakness & mistakes, asking for help Addressing difficult questions, openly Interesting meetings, focusing on importance



#### **Nexus Point:**

Open communication Clear direction and planning Support & belief Governance & Operation well understood No Surprises, either way Innovative and willing Trust & Confidence





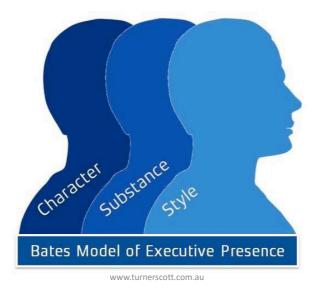
## "You can fool some of the people all of the time, and all of the people some of the time, but you cannot fool all of the people all of the time"

Abraham Lincoln



#### **Executive Presence**

How others perceive and are affected by the leader's intentional and unintentional communications of meaning.





**Character:** Authenticity, Integrity, Concern, Restraint and Humility

**Substance:** Practical Wisdom, Confidence, Composure, and Emotional Intelligence [EQ]

**Style:** Appearance, Intentionality, Interactivity, and Assertiveness



#### WARNING SIGNS

- Withholding of information
- Becoming defensive and guarded





## **High Performance Environment**

- Trust: Sound Intentions, Vulnerability & Confidence
- Clarity of Roles & Purpose: Governance & Operations
- Transparent Communication: Honest, Robust & Frank
- Accountability: Owning the space
- Performance: Results, Outcomes and Achievements



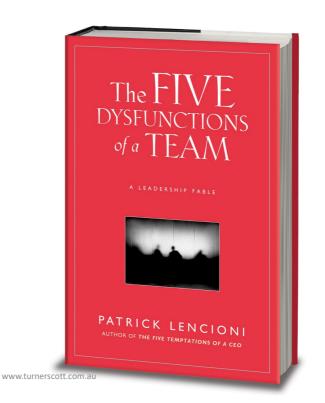




A CEO'S GUIDE TO The boardroom

**Beverly Behan** 





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